CED Performance Progress Report (PPR) Forms and Instructions



This document provides instructions for completing the Community Economic Development (CED)

Performance Progress Report (PPR). This document includes samples of each form within the PPR and instructions for entering qualitative and quantitative data.

THE PAPERWORK REDUCTION ACT OF 1995 (Pub. L. 104-13): Public reporting burden for this collection of information is estimated to average 1.5 hours per response, including the time for reviewing instructions, gathering, and maintaining the data needed, and reviewing the collection of information.

An agency may not conduct or sponsor, and a person is not required to respond to, a collection of information unless it displays a currently valid OMB control number.

OMB Clearance No.: 0970-0386

Contents

Contents	2
nstructions for Completing the CED Performance Progress Report	
New in 2023	
Cover Page	
Sample Form: Cover Page	4
Instructions for Completing the Cover Page	
Form A	6
Sample Form: Form A – Performance Measures	6
Instructions for Completing Form A	g
Form A Objectives & Goals and Indicators	11
Examples for Counting Individuals Employed in CED-Created Jobs	19
Form B	21
Form B – Program Indicators	21
Instructions for Completing Form B	23
Form E	24
Sample Form: Form E – Activity Based Expenditures	24
Instructions for Completing Form E	24
Definitions	25

CED

Instructions for Completing the CED Performance Progress Report

The Performance Progress Report (PPR) will be used by the Office of Community Services (OCS) to collect the comparative data required to account for the expenditure of Federal funds, assess the progress and impact of the Community Economic Development (CED) program, and provide feedback to assist Grant recipients. The data collected also fulfill the requirements of the Office of Management and Budget (OMB) for assessing program performance.

The PPR consists of four forms:

- Cover Page collects basic information about your grant including your organization name, address, grant number, and grant period. Much of this information is pre-populated.
- Form A collects the quantitative data about your project regarding businesses, jobs, employees, and leveraged funds
- Form B collects the qualitative data about your project and allows you to tell the story about your grant including accomplishments, challenges, and changes
- Form E collects financial information about your CED project

The PPR forms are completed online in the On-Line Data Collection System (OLDC), which is accessed through GrantSolutions. This instruction document provides a blank sample form for each section of the PPR, along with instructions on completing the forms.

New in 2023

In 2023, OCS worked with the Office of Management and Budget (OMB) to renew and make minor updates to the CED PPR. Grant recipients will continue to submit their semi-annual reports twice a year through OLDC.

Minor updates were approved to provide clearer and more consistent data. These changes will not alter grant recipients' overall data collection processes. The changes include:

- In Form A, grant recipients should report the names of businesses created or expanded in the explanation field (Column 7) for indicators:
 - A-01-B (Total # of new businesses created)
 - A-04-B (Total # of new businesses expanded)

In Form B:

- The indicator A-01 title was updated to "Changes in Project Strategy" and language was added to clarify that the field only needs to be updated if there was a *change* to project strategy.
- In indicators A-06 and D-08, title was updated to "Composition of Grant Recipient's Board of Directors/Board Leadership" to clarify the information is being requested for the organization, not the participating businesses in the project.

Cover Page

The Cover Page collects the basic information about your grant. The cover page is also where, at the end of your grant period, you will indicate the PPR being submitted is your final report. Review the information on the Cover Page. Most of the fields are pre-populated, but be sure to confirm that the pre-population information is correct. Below the sample form for the cover page shows a blank version of the form.

Sample Form: Cover Page

<u> </u>					
eport is Submitted	nization Element to Which R	2. Federal Grant or Oth by Federal Agency	ner Identifying No	umber Assigned	3a. DUNS Number
Administration for Children ar	d Families				3b. EIN
4. Recipient Organization					5. Recipient Identifying Nu mber or Account Number
Address Line 1					
Address Line 2					1
Address Line 3					1
City		State	Zip Code		Zip Ext.
6a. Project/Grant Period St art Date: 09/30/20	6b. Project/Grant Period E nd Date: 09/29/20:	7a. Reporting Period St Date: 04/01/20	7b. Reporti Date: 09/30/20:	ting Period End	8. Final Report? Yes No 9. Report Frequency SEMI-ANNUAL
10. Certification: I certify to poses set forth in the award of	the best of my knowledge and documents.	d belief that this report is	s correct and com	aplete for perform	nance of activities for the pur
10a. Typed or Printed Name and Title of Authorized Certifying Official			10c. Telephone (area code, number and extension)		
			10d. Email Addre	ess	
10b. Signature of Authorized	l Certifying Official	1	10e. Date Report Submitted (Month, Day, Year)		

Instructions for Completing the Cover Page

The table below provides step-by-step instructions for completing/confirming the information on the cover page is correct.

Item	Data Elements	Instructions
1.	Federal Agency and Organization Element to Which Report is Submitted	This field is pre-populated. Confirm the name of the awarding Federal agency. For your CED grant, this field should read: Administration for Children and Families, Office of Community Services.
2.	Federal Grant or Other Identifying Number Assigned by the awarding Federal agency	This field is pre-populated. Confirm the correct grant number is listed.
За.	DUNS Number	This field is pre-populated. Confirm the correct Data Universal Numbering System (DUNS) number or Central Contract Registry extended DUNS number is listed.



Item	Data Elements	Instructions		
3b.	EIN	This field is pre-populated. Confirm the correct Employer Identification Number (EIN) provided by the Internal Revenue Service is listed.		
4.	Recipient Organization	This field is pre-populated. Confirm the correct organization and address, including ZIP code, is listed.		
5.	Recipient Account Number or Account Number	No information is required in this field. A Pop-up window will indicate: <i>This field is intentionally left blank. You will not have information for this field</i> .		
6.	Project/Grant Period	This field is pre-populated. Confirm the correct project/grant period established in the award document during which Federal sponsorship begins and ends is listed.		
7.	Reporting Period End Date	This field is pre-populated and varies by reporting period. For semi- annual reports, the following calendar quarter reporting period end dates shall be used: 3/31 and 9/30. For final PPRs, the reporting period end date shall be the end date of the project/grant period.		
8.	Final Report This field is editable. Mark appropriate box. Check "yes" only if this is the final report for the project/grant period specified in Box 6.			
9.	Report or Frequency	This field is pre-populated. Reports are due semi-annually.		
10a.	Certification – Name and Title	This field will auto-populate once report is certified.		
10b.	Certification - Signature	This field is not automatically populated. The Authorized Certifying Official should electronically sign the cover page by certifying the report and using the "Click to Sign" electronic signature option in this field.		
10c.	Certification – Telephone	This field will auto-populate once report is certified. Confirm this information is correct.		
10d.	Certification – Email	This field will auto-populate once report is certified. Confirm this information is correct.		
10e.	Certification – Date	This field will auto-populate once report is certified. Confirm this information is correct.		



Form A

Form A collects the quantitative data about your project. Below the sample form for Form A shows a blank version of the form.

Sample Form: Form A – Performance Measures

(1) Indicator Number	(2) Objective/Goal	(3) Indicator	(4) Baseline	(5) Project Target	(6) Actual To Date	(7) Explanation
A-01-B	Create new businesses to employ low-income individuals	Total # of new businesses created. List name of businesses in Explanation Field (7).	0	0	0	This project is not creating new businesses.
A-02-B		# of new businesses that were created AT LEAST 12 months ago	0		0	N/A
A-03-B		# of new businesses created that have been or were operational in the community for AT LEAST 12 consecutive months	0		0	N/A
A-04-B	Expand existing businesses to employ low-income individuals	Total # of businesses expanded. List name of businesses in Explanation Field (7).	1	2	2	Two businesses expanded: CED Restaurant was expanded in the last reporting period. CED Child Care was expanded in this reporting period.
A-00-J	Create positions to employ all individuals (low- income and non- low-income)	Total # of full-time positions created for low-income and non-low-income individuals	7	40	10	Three new childcare staff positions were created at CED Child Care.
A-05-J	Create positions to employ low- income individuals	Total # of part-time positions created for low-income individuals	0	0	0	This project is not creating part-time positions.
A-06-J		Total # of full-time positions created for low-income individuals	5	30	7	Two positions at CED Child Care were filled by individuals with low income this reporting period.
A-07-J		# of those full-time positions that were created for low-income individuals AT LEAST six months ago	4		4	
A-08-J		# of full-time positions created for low-income individuals that have been or were operational in the community for AT LEAST six consecutive months	3		3	



		T =	ı	T	T
A-09-J	Create full-time positions with benefits for low-	Total # of full-time positions created for low-income individuals	7	10	
	income individuals	with health care benefits			
A-10-J		Total # of full-time positions created for low-income individuals with paid sick leave	7	10	
A-11-J		Total # of full-time positions created for low-income individuals with retirement benefits	5	7	
A-12-J		Total # of full-time positions created for low-income individuals with profit-sharing	2	4	
A-13-E	Prepare low- income individuals for employment	Total # of low-income individuals trained in skills for the jobs created	5	7	
A-14-E		# of those low-income individuals trained who were TANF recipients	2	2	
A-15-E		# of low-income individuals who received a certification for a full-time position created	0	0	Certifications are not available for these positions.
A-16-E	Employ low- income individuals in positions created	Total # of low-income individuals, including TANF recipients, employed in the full-time positions created	5	7	
A-17-E		# of those low-income individuals employed who were TANF recipients	2	2	
A-18-E	Create full-time positions for low-income individuals with opportunity for advancement	Average STARTING wage of all low-income individuals, including TANF recipients, placed in full-time positions created	\$15.00	\$18.00	
A-19-E		Average STARTING wage of TANF recipients placed in full- time positions created	\$15.00	\$15.00	
A-20-E		# of low-income individuals in full-time positions created who received job promotions	0	0	No low-income individuals were promoted this reporting period.
A-21-E		# of low-income individuals in full-time positions created who received pay raises	0	0	No low-income individuals received pay raises this reporting period.

CED Performance Progress Report (PPR) Forms and Instructions OMB Clearance No.: 0970-0386

A-22-E A-23-E	Help low-income individuals retain new jobs	Total # of low-income individuals who were hired into a CED-created full-time position AT LEAST six months ago Total # of low-income individuals who retained their full-time jobs for	3		5	
		AT LEAST six consecutive months				
A-24-E		# of TANF recipients who were hired into a CED-created full-time position AT LEAST six months ago	1		2	
A-25-E		Total # of TANF recipients who retained their full-time jobs for AT LEAST six consecutive months	1		2	
A-26-F	Leverage additional funds to increase project success	How many total dollars has your project leveraged?	\$100,000	\$750,000	\$500,000	
A-27-F		How many dollars has your project leveraged from government funds?	\$0		\$0	
A-28-F		How many dollars has your project leveraged from the private sector?	\$100,000		\$100,000	Received grant from local non-profit organization last reporting period
A-29-F		How many dollars has your project leveraged from loans?	\$0		\$400,000	Received loan from local bank
A-30-F		How many dollars has your project leveraged from other sources?	\$0		\$0	



Instructions for Completing Form A

The Performance Measures Table is where you will enter the quantitative data into Form A. The heading items (1, 2, 3a, 3b, and 4) at the top of Form A are automatically populated with your grant information. The heading columns 1 - 7 under Performance Measures are as follows:

- ➤ **Column 1** lists the indicator number. The A corresponds to the form; the number corresponds to the question or line of data, and the last letter (B, J, E, F) identifies the type of information requested.
 - B indicates that these fields describe progress on outcomes related to new business creation information.
 - J indicates that these fields describe progress on outcomes related to new job creation information.
 - E indicates that these fields describe progress on outcomes related to participant employment information.
 - F indicates that these fields describe progress on outcomes related to leveraging additional funds.
- ➤ **Column 2** describes the program goal. The goal also applies to the blank cells beneath it. For example, the goal "Create new businesses to employ low-income individuals" applies to the indicators A-01-B through A-03-B.
- Column 3 describes the indicators of progress toward the goal in Column 2 to be used to report in the rest of the columns in the row. Indicators are measurable elements of the desired results of the program. For example, "Total # of new businesses created" and "# of new businesses created that have stayed in operation in the community for AT LEAST 12 months."
- Column 4 describes the baseline data, where the project started on this goal. The first time the Grant recipient reports on their grant, the baseline column will be blank or zero. In subsequent reports, the number that populates in the baseline column will be the same number that was entered in the "actual to date" column in the previous report.
- Column 5 describes the target for the project. So, if the project expects to create 25 jobs at the end of the project, this number would be 25. This number will not change from one reporting period to another. The project target data will only be pre-populated for four specific indicators, the rest of the cells in this column will be blank. This number will be automatically populated in the reporting system based on the information provided in your application.
- Column 6 documents the Grant recipients cumulative progress towards the project goal. Keep in mind, all data to be entered should be cumulative. For example, as of the last reporting period, a Grant recipient may have created 10 full-time jobs for individuals with low income. In the subsequent reporting period, the Grant recipient created an additional two full-time jobs for individuals with low income. As a result, for the subsequent reporting period, in column 6, a

CED Performance Progress Report (PPR) Forms and Instructions OMB Clearance No.: 0970-0386



Grant recipient would indicate that they created 12 full-time jobs for individuals with low income.

Column 7 provides the Grant recipient space to provide any additional information that the OCS Program Specialist might need to better understand the data. If the value entered in Column 6 is 0, the Grant recipient must enter information in Column 7 to explain why no progress has been made toward the goal to date. When data has been entered in Column 6, the Grant recipient should provide the names of the businesses created/expanded or positions created in Column 7. The Grant recipient may also use this space to explain any variance between actual performance (Column 6) and the performance target (Column 5).

Form A Objectives & Goals and Indicators

The objectives and goals section of this instruction document describes the information that OCS wants the Grant recipient not only to collect, but to include in the grant and annual planning. Given the diversity of CED projects, not all of the objectives will apply to every Grant recipient. The table below has five columns:

- Column 1, "Indicator number," contains the corresponding question number on the PPR form A.
- Column 2, "Indicator," contains the question, or data element, requested on the PPR form.
- Column 3, "Description of Indicator," contains a description of the data requested. In some cases, the description in this column refers to just one indicator; in others, it pertains to multiple related indicators. This description elaborates on the questions in the PPR and provides clarification on the data requested. In cases where the description applies to multiple indicators, it clarifies relationships between the multiple indicators.
- Column 4, "Check your data," defines relationships among related answers. These data validations are built into the OLDC system, so the system will produce and error message if there is an error. The inequalities listed in each cell specify which data elements are subsets of other data elements and should therefore contain numbers that are not greater than the answers for which they are a subset. You should use the information in this column to ensure you filled out the PPR form properly.
- Column 5, "Example," provides sample scenarios and how the data would be recorded in the PPR.



Objective: Create new businesses to employ low-income individuals

Indicator #	Indicator	Description of Indicator	Check your data
A-01-B	Total # of new businesses created. List name of businesses in Explanation Field (7).	This indicator measures how many total businesses were created with the CED grant. In the explanation field (Column 7), add the name of created business(es).	A-01-B ≥ A-02-B A-01-B ≤ A-00-J
A-02-B	# of new businesses that were created AT LEAST 12 months ago	This indicator measures how many of the businesses that were created with CED funds at least 12 months ago remained in existence after 12 months. The purpose of this indicator is to measure the longevity of the businesses that have been created, while correcting for businesses that were created less than 12 months ago. This allows OCS to accurately calculate the percentage of new businesses lasting at least 12 months without having businesses less than 12 months old skew the result.	A-02-B ≤ A-01-B A-02-B ≥ A-03-B
A-03-B	# new businesses created AT LEAST 12 months ago that have been or were operational in the community for AT LEAST 12 consecutive months	See description above. Businesses created more than 12 months ago that lasted at least 12 months but have since folded should still be counted in A-03-B.	A-03-B ≤ A-02-B

Example 1

Description	Data
Total new businesses created	20
Number of those that were created AT LEAST 12 months ago	15
Number of those that are still in existence	10
Number of those that are no longer in existence	5
Number of businesses created less than 12 months ago	5

Answer for Example 1

A-01-B: 20A-02-B: 15

• A-03-B: 10

Objective: Expand existing businesses to employ low-income individuals

Indicator #	Indicator	Description of Indicator	Check your data
A-04-B	Total # of businesses expanded. List name of businesses in Explanation Field (7).	This indicator measures the number of already-existing businesses that were expanded using CED funds. It does not measure new businesses that were created with CED funds, but rather businesses that existed before the CED grant and that the CED grant helped expand. In the explanation field (Column 7), add the name of expanded business(es).	A-04-B ≤ A-00-J

Objective: Create positions to employ all individuals (low-income and non-low-income)

Indicator #	Indicator	Description of Indicator	Check your data
		This indicator measures the total number of full-time positions	
A-00-J	Total # of full-time positions created (low-	that were created using CED funds, including positions created	A-00-J ≥ A-06-J
A-00-J	income and non- low-income)	for low-income individuals and those created for non-low-	$A-00-J \ge (A-01-B + A-04-B)$
		income individuals.	

Example 2

Description	Data
Total full-time jobs created for low-income individuals	100
Total full-time jobs created for non-low-income individuals	20

Answer for Example 2

A-00-J: 120A-06-J: 100

Objective: Create positions to employ low-income individuals

Indicator #	Indicator	Description of Indicator	Check your data
A-05-J	Total # of part-time positions created for low-income individuals	This indicator measures the total number of part-time positions that were created using CED funds.	NONE
A-06-J	Total # of full-time positions created for low-income individuals	This indicator measures the total number of positions created with CED funds, regardless of whether they were filled by TANF recipients.	$A-06-J \le A-00-J$ $A-06-J \ge A-07-J$ $A-06-J \ge A-08-J$ $A-06-J \ge A-09-J$ $A-06-J \ge A-10-J$ $A-06-J \ge A-11-J$ $A-06-J \ge A-12-J$ $A-06-J \le A-16-E$
A-07-J	# of those full-time positions that were created for low-income individuals AT LEAST six months ago	This indicator measure how many of the positions that were created at least six months ago remained in existence six months after they were created. The purpose of this indicator is to measure the longevity of positions created, while correcting for positions that were created less than six months ago. This allows OCS to accurately calculate the percentage of new positions lasting at least six months without having jobs less than six months old skew the result.	A-07-J ≤ A-06-J A-07-J ≥ A-08-J



Indicator #	Indicator	Description of Indicator	Check your data
	# of full-time positions created for low-income	See description above. Positions that were created more than	
A-08-J	individuals that have been or were operational	six months ago and lasted at least six months but no longer exist	A-08-J ≤ A-06-J
A-06-J	in the community for AT LEAST six consecutive	should still be counted in A-08-J.	A-08-J ≤ A-07-J
	months		

Example 3

Description	Data
Total full-time jobs created for low-income individuals	100
FT jobs created for low-income individuals AT LEAST 6 months ago	60
FT jobs for low-income individuals lasting AT LEAST 6 months	30

Answer for Example 3

A-06-J: 100A-07-J: 60A-08-J: 30

Objective: Create full-time positions with benefits for low-income individuals

Indicator #	Indicator	Description of Indicator	Check your data
A-09-J	Total # of full-time positions created for low- income individuals with health care benefits	This indicator documents the quality of the positions created. Grant recipients are not required to create positions with health care benefits. However, those grant recipients that do will want to show the accomplishment of creating higher quality jobs.	A-09-J ≤ A-06-J
A-10-J	Total # of full-time positions created for low- income individuals with paid sick leave	This indicator documents the quality of the positions created. Grant recipients are not required to create positions with paid sick leave benefits. However, those grant recipients that do will want to show the accomplishment of creating higher quality jobs.	A-10-J ≤ A-06-J
A-11-J	Total # of full-time positions created for low- income individuals with retirement benefits	This indicator documents the quality of the positions created. Grant recipients are not required to create positions with retirement benefits. However, those grant recipients that do will want to show the accomplishment of creating higher quality jobs.	A-11-J ≤ A-06-J
A-12-J	Total # of full-time positions created for low-income individuals with profit-sharing	This indicator documents the quality of the positions created. Grant recipients are not required to create positions with profit sharing benefits. However, those grant recipients that do will want to show the accomplishment of creating higher quality jobs.	A-12-J ≤ A-06-J

Objective: Prepare low-income individuals for employment

Indicator #	Indicator	Description of Indicator	Check your data
A-13-E	Total # of low-income individuals trained in	This indicator documents the number of low-income individuals	A-13-E ≥A-14-E
	skills for the jobs created	who were trained. It includes TANF recipients.	A-13-E ≤ A-16-E



Indicator #	Indicator	Description of Indicator	Check your data
	# of those low-income individuals trained who were TANF recipients	This indicator documents the number of low-income individuals	
A-14-E		who were trained who were TANF recipients when they first	A-14-E ≤ A-13-E
		took part in CED-funded training.	
A-15-E	# of low-income individuals who received a certification for a full-time position created	This indicator documents the number of low-income individuals	
		who received a certification for a full-time position created with	A-15-E ≤ A-16-E
		CED funds. It includes TANF recipients	

Example 4

Description	Data
Number of low-income individuals trained by CED program	100
Number of those low-income individuals who were TANF recipients	20

Answer for Example 4

A-13-E: 100A-14-E: 20

Objective: Employ low-income individuals in the positions created

Indicator #	Indicator	Description of Indicator	Check your data
			A-16-E ≥ A-06-J
	Total # of low-income individuals, including	This indicator measures the total number of low-income	A-16-E ≥A-13-E
A-16-E	TANF recipients, employed in the full-time	individuals placed in the full-time positions created with CED	A-16-E ≥A-15-E
	positions created	funds. This number accounts for turnover.	A-16-E ≥ A-21-E
			A-16-E ≥ A-22-E
		This indicator measures the total number of low-income	
A-17-E	# of those low-income individuals employed	individuals who were TANF recipients at the time they were	A-17-E ≤ A-16-E
H-1/-E	who were TANF recipients	placed in the full-time positions created with CED funds. This	A-17-E ≥ A-24-E
		number accounts for turnover.	

Example 5

Example 5	
Description	Data
Total jobs created	100
Total number of low-income individuals employed in those jobs through the course of the grant period	125
Total number of those low-income individuals who were TANF recipients	50

Answer for Example 5

A-16-E: 125A-17-E: 50



Objective: Create full-time positions for low-income individuals with opportunity for advancement

Indicator #	Indicator	Description of Indicator	Check your data
A-18-E	Average STARTING wage of all low-income individuals, including TANF recipients, placed in full-time positions created	This indicator measures the average wage at which individuals in CED-funded positions are hired. These numbers only account for starting wage, and do not factor in the new wages of employees who have been awarded raises.	A-18-E format = \$XX.XX
A-19-E	Average STARTING wage of TANF recipients placed in full-time positions created	This indicator measures the average wage at which only TANF recipients in CED-funded positions are hired. These numbers only account for starting wage, and do not factor in the new wages of employees who have been awarded raises.	A-19-E format = \$XX.XX
A-20-E	# of low-income individuals in full-time positions created who received job promotions	This indicator measures the upward mobility in the jobs created.	A-20-E ≤ A-16-E
A-21-E	# of low-income individuals in full-time positions created who received pay raises	This indicator measures the upward mobility in the jobs created.	A-21-E ≤ A-16-E

Objective: Help low-income individuals retain new jobs

Indicator #	Indicator	Description of Indicator	Check your data
A-22-E	Total # of low-income individuals who were hired into a CED-created full-time position AT LEAST six months ago	This indicator measures the total number of low-income individuals who were employed in a job created with CED funds and remained in that job for at least six consecutive months. It includes individuals who retained their jobs for at least six months and then left the jobs, as well as individuals who retained their jobs for longer than six months. Low-income individuals include TANF recipients.	A-22-E ≥ A-06-J A-22-E ≤A-16-E A-22-E ≥ A-23-E A-22-E ≥ A-24-E
A-23-E	Total # of low-income individuals who retained their full-time jobs for AT LEAST six consecutive months	This indicator measures the total number of low-income individuals who were employed in a job created with CED funds and remained in that job for at least six consecutive months. It only includes individuals who retained their jobs for longer than six months. Low-income individuals include TANF recipients.	A-23-E ≤ A-22-E
A-24-E	# of TANF recipients who were hired into a CED-created full-time position AT LEAST six months ago	This indicator measures the total number of TANF recipients who were employed in a position created with CED funds and remained in that position for at least six consecutive months. It includes individuals who retained their jobs for at least six months and then left the jobs, as well as individuals who retained their jobs for longer than six months. TANF recipients are a subset of low-income individuals, so every TANF recipient should also be counted as a low-income individual.	A-24-E ≤ A-17-E A-24-E ≤ A-22-E A-24-E ≥A-23-E



Indicator #	Indicator	Description of Indicator	Check your data
A-25-E	# of TANF recipients who retained their full- time jobs for AT LEAST six consecutive months	This indicator measures the total number of TANF recipients who were employed in a position created with CED funds and remained in that position for at least six consecutive months. It only includes individuals who retained their jobs for longer than six months. TANF recipients are a subset of low-income individuals, so every TANF recipient should also be counted as a low-income individual.	A-25-E ≤ A-22-E A-25-E ≤ A-23-E A-25-E ≤ A-24-E

Example 6

Description	Data
Total jobs created	100
Total low-income individuals employed in the jobs created	125
Number of those low-income individuals who were hired AT LEAST 6 months ago	60
Number of those low-income individuals employed who kept their jobs for AT LEAST 6 months	40
Number of the total low-income individuals employed who were also TANF recipients	50
Number of those TANF recipients who were hired AT LEAST 6 months ago	25
Number of TANF recipients who were employed AT LEAST 6 months	20

Answer to Example 6

A-22-E: 60A-23-E: 40A-24-E: 50A-25-E: 20

More specific examples concerning how to count individuals employed in jobs created can be found on Page 20.

Objective: Leverage additional funds to increase project success

Indicator #	Indicator	Description of Indicator
A-26-F	How many dollars total dollars has your project leveraged?	This indicator measures the amount of money leveraged through all non-CED sources. It is a sum of A-27-F, A-28-F, A-29-F, and A-30-F. This indicator will automatically be calculated based on what you enter in the other fields.
A-27-F	How many dollars has your project leveraged from government funds?	This indicator measures the amount of money leveraged through government funds.
A-28-F	How many dollars has your project leveraged from the private sector?	This indicator measures the amount of money leveraged through the private sector.
A-29-F	How many dollars has your project leveraged from loans?	This indicator measures the amount of money leveraged through loans.

Indicator #	Indicator	Description of Indicator
A-30-F	How many dollars has your project loveraged from other courses?	This indicator measures the amount of money leveraged through
A-30-F	How many dollars has your project leveraged from other sources?	other non-CED sources.

Check your Data

A-26-F equals the sum of	A-27-F
A-27-F,	A-28-F
A-28-F,	A-29-F
A-29-F and	<u>+ A-30-F</u>
A-30-F	A-26-F



Examples for Counting Individuals Employed in CED-Created Jobs

For all three examples that follow, assume you created Business A with your CED funds and that it is September 2017.

Example 1: Business A was created in July 2016. In July 2016, Business A created 10 full-time jobs. 8 of these full-time jobs were created for individuals with low income. Of the 8 jobs created for individuals with low income:

- 6 of these 8 positions were created with health benefits
- 6 of these 8 positions were created with sick leave
- 2 of these 8 positions were created with retirement benefits
- 1 of these 8 positions were created with retirement profit-sharing

Given this, the job creation indicators would be filled out as follows. Note that indicators A-05-J through A-12-J deal with low-income positions only.

(1) Indicator Number	(2) Objective/Goal	(3) Indicator	(6) Actual to Date
A-00-J	Create positions to employ all individuals (low-income and non-low-income)	Total # of full-time positions created for low-income and non-low-income people	10
A-05-J	Create positions to employ low- income people	Total # of part-time positions created for low-income individuals	0
A-06-J		Total # of full-time positions created for low-income individuals	8
A-07-J		# of those full-time positions that were created for low-income individuals AT LEAST six months ago	8
A-08-J		# of full-time positions created for low- income individuals that have been or were operational in the community for AT LEAST six consecutive months	8
A-09-J	Create full-time positions with benefits for low-income individuals	Total # of full-time positions created for low-income individuals with health care benefits	6
A-10-J		Total # of full-time positions created for low-income individuals with paid sick leave	6
A-11-J		Total # of full-time positions created for low-income individuals with retirement benefits	2
A-12-J		Total # of full-time positions created for low-income individuals with profit-sharing	1



Example 2: John was hired at Business A in July 2016. When he was hired, he qualified as an individual with low income. He was also a TANF recipient. He still holds a job at Business A. John would be counted in each of the following categories:

- ✓ A-16-E # of low-income individuals employed in jobs created
- ✓ A-17-E # of low-income individuals employed who were TANF recipients
- ✓ A-22-E Total # of low-income individuals who were hired into a CED-created job AT LEAST six months ago
- ✓ A-23-E Total # of low-income individuals who retained their jobs for AT LEAST six consecutive months
- ✓ A-24-E # of TANF recipients who were hired into a CED-created full-time position AT LEAST six months ago
- ✓ A-25-E Total # of individuals who were TANF recipients who retained their jobs for AT LEAST six consecutive months

Example 3: Mary was hired at Business A in June 2016. When she was hired, she qualified as an individual with low income. Mary stayed with Business A until July 2017 and then left. Mary would be counted in each of the following categories:

- ✓ A-16-E Total # of low-income individuals employed in jobs created
- ✓ A-22-E Total # of low-income individuals who were hired into a CED-created job AT LEAST six months ago
- ✓ A-23-E Total # of low-income individuals who retained their jobs for AT LEAST six consecutive months

Example 4: Charlie was hired at Business A in February 2017. At the time he was hired, he qualified as an individual with low income. He was also a TANF recipient. He left the job at Business A in April 2017. Charlie would be counted in each of the following categories:

- ✓ A-16-E Total # of low-income individuals employed in jobs created
- ✓ **A-17-E** # of low-income individuals employed who were TANF recipients
- ✓ A-22-E Total # of low-income individuals who were hired into a CED-created job AT LEAST six months ago
- ✓ A-24-E # of TANF recipients who were hired into a CED-created job AT LEAST six months ago

Example 5: Jennifer was hired at Business A in July 2017. When she was hired, she qualified as an individual with low income. Jennifer still holds a job at Business A. Jennifer would be counted in each of the following categories:

✓ **A-16-E** - Total # of low-income individuals employed in jobs created

Form B

Form B is designed to provide a structured format to discuss your CED-funded project and address or explain any issues raised in Form A. It will primarily collect the qualitative data that OCS Program Specialists need to monitor the program. Below the sample form for Form B shows a blank version of the form.

Form B – Program Indicators

Project Description

If this is the first PPR for your grant, complete an Explanation (4) for each indicator.

For the following reports, provide information on any changes to the basic description of the project for each indicator. Leave Column 4 blank for any topics that are not relevant to your project during this reporting period.

(1) Activity Number or Label	(2) Activity Description	(3)	(4) Explanation
A-01	Changes in Project Strategy		
A-02	Type(s) of New Business Created		
A-03	Distinctive Characteristics of Participants		
A-04	Distinctive Characteristics of Community		
A-05	Geographic location		
A-06	Composition of Grant Recipient's Board of Directors/Board Leadership		
A-07	Public and Private Partnerships		
A-08	Will or did your organization purchase equity in a business with CED grant funds?		
A-09	Will or did your organization create a loan or revolving loan fund with CED funds?		

Highlights & Major Accomplishments

Provide key successes of the project related to each indicator in this reporting period. Leave Column 4 blank for any topics that are not relevant to your project during this reporting period.

(1) Activity Number or Label	(2) Activity Description	(3)	(4) Explanation
B-01	New Business Creation		
B-02	Business Expansion		
B-03	New Job Creation		
B-04	Population Served		
B-05	Participant Recruitment		
B-06	Participant Training		
B-07	Participant Placement in Jobs		
B-08	Participant Retention		
B-09	Leveraged Funding		
B-10	Partnerships		
B-11	Filing of Notice of Federal Interest (for		
	projects involving real property only)		
B-12	Job Creation Involving Flexible Work Policies		
B-13	Other Accomplishments		



Challenges & Resolutions

Provide information on challenges that arose or were addressed related to each indicator in this reporting period. Leave Column 4 blank for any topics that are not relevant to your project during this reporting period.

(1) Activity Number or Label	(2) Activity Description	(3)	(4) Explanation
C-01	New Business Creation		
C-02	Business Expansion		
C-03	New Job Creation		
C-04	Population Served		
C-05	Participant Recruitment		
C-06	Participant Training		
C-07	Participant Placement in Jobs		
C-08	Participant Retention		
C-09	Leveraged Funding		
C-10	Partnerships		
C-11	Filing of Notice of Federal Interest (for projects involving real property only)		
C-12	Job Creation Involving Flexible Work Policies		
C-13	Other Challenges		

Changes

Provide information on any significant changes in the project that may impact future success and/or need to be documented. Leave Column 4 blank for any topics that are not relevant to your project during this reporting period.

(1) Activity Number or Label	(2) Activity Description	(3)	(4) Explanation
D-01	Planned Services		
D-02	Planned Timeline		
D-03	Planned Outcomes		
D-04	Budget		
D-05	Leveraged Funding		
D-06	Partnerships		
D-07	Staffing		
D-08	Composition of Grant Recipient's Board of Directors/Board Leadership		
D-09	In the Community		
D-10	In the Field		
D-11	Other Changes		



Instructions for Completing Form B

There are four sections to Form B. The heading items (1, 2, 3a, 3b, and 4) at the top of Form B are automatically populated with your grant information.

- ➤ **Project Description** This section provides space for basic data describing the project. For your first PPR of the grant, provide an explanation of each indicator. For the remaining reports, the section will auto-populate. Only provide updates for changes to the explanations. Any change to your project description indicators must be discussed with your program specialist. Below are examples of information to include in this section for each indicator:
 - A-01 Changes in Project Strategy Description of your project strategy including if it is a business creation, business expansion, microenterprise, and self-employment
 - A-02 Type(s) of New Business Created Microenterprise, grocery store, factory, etc.
 - o A-03 Distinctive Characteristics of Participants Demographics, need, etc.
 - A-04 Distinctive Characteristics of Community Empowerment Zone, history, poverty level, crime rate, etc.
 - A-05 Geographic location Urban OR Rural
 - A-06 Composition of Grant Recipient's Board of Directors/Board Leadership President,
 Chief Financial Officer
 - A-07 Public and Private Partnerships State or local TANF agency, employment agency and/or child support enforcement office, etc.
 - A-08 Will or did your organization purchase equity in a business with CED grant funds? For this indicator, enter Yes or No. If yes, please describe the investment and the
 investment amount.
 - A-09 Will or did your organization create a loan or revolving loan fund with CED funds? For this indicator, enter Yes or No: If yes, please describe.
- ➤ Highlights & Major Accomplishments This section provides a place to document key successes in the project. The 12 specified topics in Column 2 are suggested areas where you may have experienced success. An additional line is included for accomplishments that are not covered by the 12 distinct topics. Column 4 provides an opportunity to describe accomplishments for any of the topics deemed relevant. Leave Column 4 blank for any topics that are not relevant to your project during this reporting period.
- > Challenges (or problems) & Resolutions (or steps taken) This section mostly mirrors the highlights section but collects data on the challenges faced in the reporting period, and how those challenges were or will be addressed. The 12 specified topics in Column 2 are suggested areas where you may have experienced challenges. An additional line is included for challenges that are not covered by the specific topics. Column 4 provides an opportunity to describe challenges and resolutions for any of the topics deemed relevant. Leave Column 4 blank for any topics that are not relevant to your project during this reporting period.
- Changes This section documents for the OCS Program Specialist any significant changes in the project that may impact future success and/or need to be documented. The 10 specified topics in Column 2 are suggested areas where you may have undergone changes. An additional line is



included for changes that are not covered by the specific topics. Column 4 provides an opportunity to describe challenges and resolutions for any of the topics deemed relevant. Leave Column 4 blank for any topics that are not relevant to your project during this reporting period.

Form E

Form E is designed to collect financial information about your CED project. It will address expenditure amounts for each activity type.

Sample Form: Form E – Activity Based Expenditures

(1) Activity Number or Label	(2) Activity Description	(3) Total Estimated Expenditures	(4) Funding Expended
E-01			
E-02			
E-03			
TOTAL			

Instructions for Completing Form E

The heading columns for Form E are as follows:

- Column 1 lists the item number. This number should always be preceded by an E.
- Column 2 describes the issue or activity that Grant recipient will address in Column 4. When completing the Activity Description (Column 2), should be a description of the activity for which funds where expended. Examples may include construction, purchasing of equipment, a loan, etc.
- **Column 3** is to be left blank.
- Column 4 should contain the total amount expended during the performance period on the activity described in Column 2.

Definitions

When completing the PPR, refer to the definitions below that describe the indicators you will report on.

- **Business creation** New businesses that did not exist prior to the start of the project and were created as a result of the start of the project. This includes the creation of any new business, including microenterprise. It does not include the expansion of already existing businesses.
- Community Any geographic area defined by specific boundaries.
- Full-time jobs New full-time, permanent jobs that did not exist prior to the start of the project and came about as a result of the start of the project. Full-time means a minimum of 36 hours per week.
- ▶ Job creation New permanent jobs that did not exist prior to the start of the project and came about as a result of the start of the project. These activities can include jobs created through the development of new business ventures, the expansion of existing businesses, or the development of new products and services. Please note that the training and placement of individuals in already existing jobs, even jobs guaranteed to individuals with low income through a formal agreement with an employer, is not considered job creation.
- Leveraged funds All non-CED funding used for the CED project. These sources may include, but are not limited to other Federal, state, or local government funding, private loans and investments, and/or philanthropic contributions.
- Individual with low income An individual whose income level does not exceed 200 percent of the official poverty line as found in the most recent revision of the Poverty Income Guidelines published by HHS. These guidelines may be found at https://aspe.hhs.gov/poverty-guidelines.
- ➤ Part-time jobs New part-time, permanent jobs that did not exist prior to the start of the project and came about as a result of the start of the project. Part-time means less than 36 hours per week.
- ➤ **TANF recipient** A TANF recipient receives assistance through ACF's Temporary Assistance for Needy Families (TANF) program. This is a subset of individuals with low income.